



# Managed Service Provider

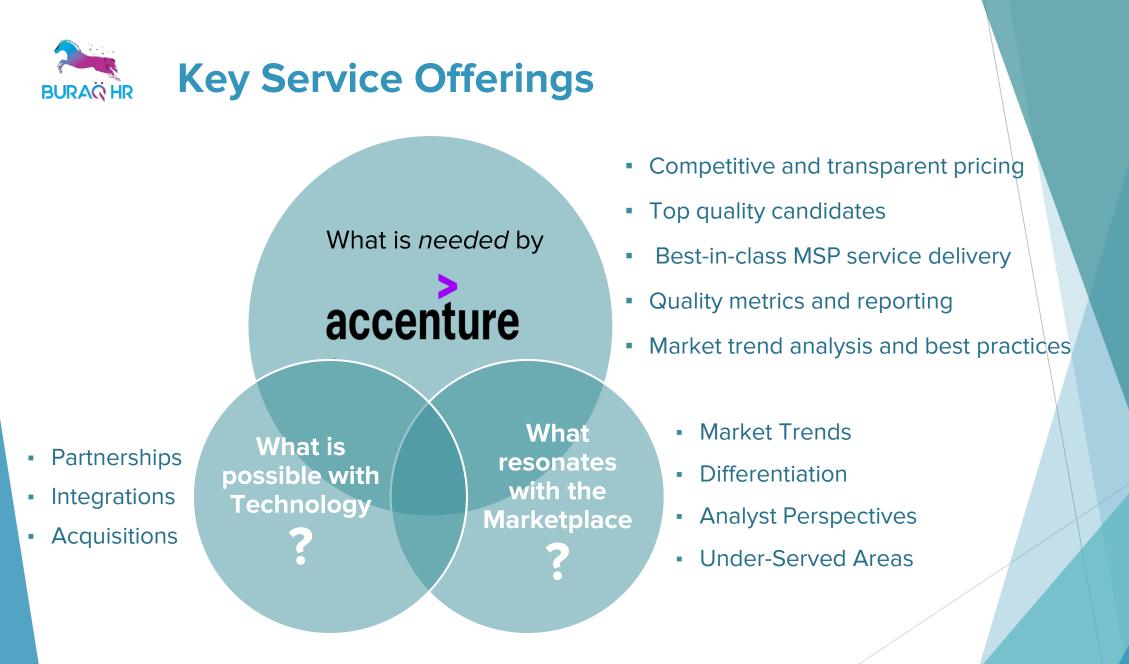
Streamline Your Contingent Workforce



### accenture

- Founded: 2011 by Talent Acquisition Executive
- Team has solutioned over 30 programs
- Corporate Headquarters: Norcross, GA
- NAWBO WBE Certified
- NMSDC MBE Certified
- Managing workers' assignments in 20+ states

Longevity. Our MSP leadership has over 25 years of MSP experience.





## The Workforce Challenge

### accenture

Managing a contingent workforce is overwhelming.

Employee sourcing, onboarding, time tracking, workers' compensation, taxes, managing staffing vendors, and invoicing are all time-consuming and stressful.

This chaos takes you away from focusing on your core function.

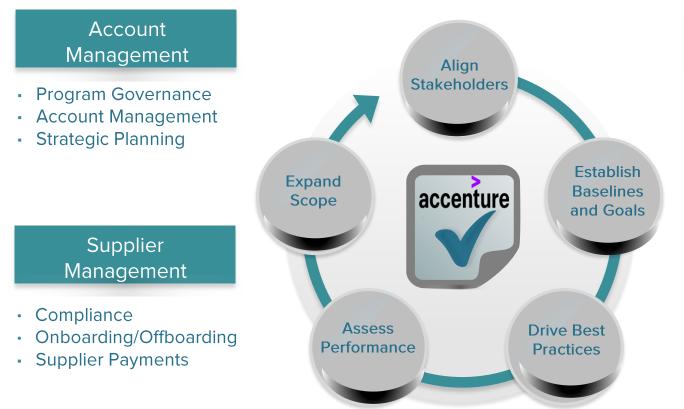


Buraq HR takes the headache away.

Our MSP streamlines your workforce by managing your contingent talent - including sourcing, hiring, vendor management and payments, compliance, and payroll, all within a single process and technology ecosystem.



### **CONTINUOUS PROGRAM IMPROVEMENT**



#### Best Practices

- Quality Program
- Standard Operating Procedures
- Implementation Consulting

#### Service Delivery

- Service Delivery Center
- End-to-end Workflow
- Performance KPIs

### **SUPPLIER PARTNER MANAGEMENT**



### HARD COST SAVINGS OPPORTUNITIES

#### **Program Optimization**

- Reduce Targeted Orders (Wired Hires)
- Competitive Bidding
- Contractor Overtime Management
- Elimination of Maverick/Rogue Spend
- SOW Management
- Supply Base Rationalization

#### **Contract Opportunities**

- Supply Base Leverage
- Conversion Fee Strategies
- Rebate Program
- Volume Discounts
- Early Pay Discounts

#### **Rate Card Management**

- Mark-Up Management
- Rate Negotiations
- Rate Normalization
- Margin vs Mark-Up Management

### **SOFT** COST SAVINGS OPPORTUNITIES

#### **MSP Program Elements**

- Process Savings Efficiencies
- Invoice Processing
- Process Cycle Time Reduction
- Re-allocation of Headcount
- Productivity Gains

#### **HR Elements**

- On/Off Boarding Best Practices
- Additional Skills Screening
- Compliance Company Policies, Worker Classification, Contracts
- Improved Hiring Manager, Vendor, and Candidate Experience
- Reduce the likelihood of a 'bad-hire'

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### **Why Partner With Us**



#### **Cost savings**

By partnering with Buraq HR, you no longer need to spend large amounts of capital on building contingent workforce programs.



#### Hire more qualified employees

Buraq HR has talent experts that specialize in vetting and qualifying potential candidates.



#### **Streamlined Contractor Hourly Rates**

All vendors work under the same rate card.



#### **Technology Innovation**

Access to our top industry technology platform.



#### Compliance

Mitigate risk by complying with all HR and employee-related regulations, including worker classification.



- Specialize in small to mid-size programs with spend between \$3M and \$25M
- Partner with small and local vendors that understand the local labor market best
- A rigorous **vendor qualification/vetting** process
- Capability of supporting customers globally
- A recruitment **technology ecosystem** for sourcing your total talent strategy
  - Applicant Tracking Systems
  - Vendor Management Systems
  - Time-Tracking Systems
  - Direct Sourcing
  - Talent Pools
  - Data Analytics and Reporting



## **Thank You!**



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